

# John T. Barr Jr.

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## Home Address

9523 Monticello Ave.  
Evanston, IL 60203

## Campus Address

821 N 17TH Street  
Milwaukee, WI 53233

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## OBJECTIVE

Seeking a summer 2008 position with a financial markets company that will utilize and further develop my knowledge of financial markets and investing.

## EDUCATION

**Marquette University** Milwaukee, WI

Major: Economics

Minor: Political Science

Graduation: December 2009

## EXPERIENCE

Arthur J. Gallagher & Co. Itasca, IL

Summer 2007

Summer Internship Program

- Assisted multiple commercial insurance brokers in their business development and marketing efforts in the insurance brokerage and risk management industry.
- Drafted multiple client proposals and delivered sales presentations to clients.
- Executed Business Development activity focused on New Lead identification.
- Successfully completed the Professional Selling Skills training curriculum consisting of academic learning, role-play activities, and sales presentation training.
- Developed detailed knowledge of the commercial insurance / risk management industry, while performing effectively in a large multi-national corporate environment.

Fredrick J. Proesel Member, CBOT Chicago, IL

Summers 2005 and 2006

Broker's Assistant

- Worked in the corn pit at the Chicago Board of Trade.
- Responsible for customer order taking and communication including pricing activities, order status, and completion.
- Responsible for order checking and validating of executed trades and financial positions.
- Gained direct trading experience working in the trading pit environment.

R.J. O'Brien & Associates Chicago, IL

Summer 2004

Trading Clerk

- Worked on the O'Brien's grain trading desk at the Chicago Board of Trade.
- Responsible for delivering orders and customer communications to brokers in the trading pits.
- Learned the basics of commodity futures and options.

Sunset Ridge Country Club Northfield, IL

Summers 2001 and 2002

Caddie

## ACTIVITIES

Financial Management Association

Loyola Academy Football and Lacrosse